

DANIELA SERENA
YOUR MORTGAGE EXPERT



You and your mortgage are my top priority.

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Negotiating with Your Current Lender

Make your renewal work for you!

When your mortgage is up for renewal, you have a great opportunity to discuss rates and options with your current lender.

A lender has incentive to keep you as a client at renewal time, and may contact you prior to your renewal with offers and promotions. If you do your homework on the current product trends and rate markets, you're in a better position to negotiate the rate and features of your mortgage renewal.

Of course, this research may prove time consuming for many busy Canadians. Your Mortgage Centre specialist is already up to date on the most current rates and features of many mortgage products. We also have access to mortgage specialist-only lenders that may not be available to you. We'll provide you with all of your options, and even negotiate with your current lender on your behalf. It's our goal to get you a competitive interest rate at renewal on a mortgage that has the features you want.